City of Portland Office of Finance & Administration

THE FINANCIAL OUTLOOK

Accounting Period 2 (August 1 to August 28, 2002) General Fund Financial Outlook (Issue Date: October 8, 2002)

Estimated Year-End General Fund Resources At AP-2 are forecast to range from \$344.7 million (LOW) to \$361.4 million (HIGH). Revised Council budget, period 2, is \$367.7 million. Council's revised budget is currently about \$2 million above Council's Adopted Budget and reflects budgeting of about \$2 million in new grant revenues. Net revenues at period 2 are up about \$3 million (16.3%) over year ago but this is due to the early receipt of contract revenues and a period 1, \$1.4 million transfer from Fleet to the General Fund. Revenues, net of these * Utility License Up 22.2 % vs. year-ago two large anomalies, appear to be slightly ahead of year- * Property Taxes Down -33.1% vs. year-ago ago. But, there still appears to be little or no growth.

RESOURCE RECAP					
* IBIS Budgeted Resources	\$367,722,880				
* Resource Range(High)	\$361,356,637				
(Low)	\$344,706,839				
* Revenues At AP-2 (July 9)	\$25,767,798				
Versus Year-AgoUP	16.28%				
(*) Net of Short-Term Borrowing					
NOTEWORTHY AT AP-2					
* Hotel/Motel Down -3.1 % vs. vear-ago					

Estimated Year-End Resource Range FY2002-03 General Fund Financial Model

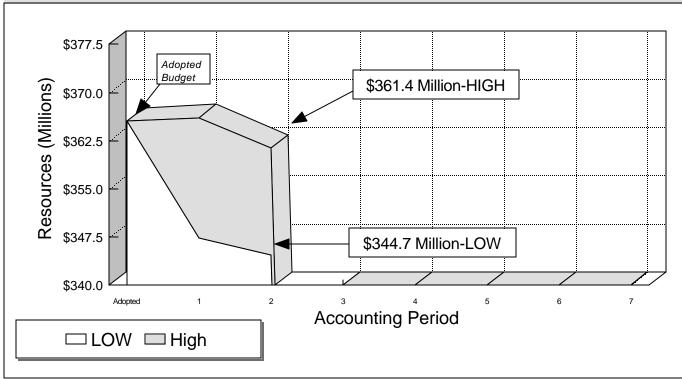


Figure 1-General Fund Resources, Year-End FY2002-03

The Bottom Line: Resources, year-end, are estimated to range from \$344.7 million (Low) to \$361.4 million (High). Budgeted resources are \$367.72 million. Year-end expenditure estimates range from \$331.5 million (Low) to \$340.2 million (High). Forecast year-end balance. beginning FY2003-04 balance, is forecast at somewhere between \$4.5 million (Low) to as much as \$29.9 million (High). The estimated year-end balance is currently \$7.9 million.

Business license revenues (net of audit recovery) ended FY2002-03 at \$44.984 million, down \$4.65 million (9.38%) from the previous year. This performance about matches what happened initially during the 1980s recession. Then revenues peaked in 1981 at \$10.03 million, falling 10.9% to \$8.94 million in 1982. Revenues bottomed out in 1983 at \$8.87 million and did not surpass 1981 levels until the end of 1985, a full four years later. Given how bad the economy has been during calendar 2002, it is clear that business license revenues have another leg down to go just like in 1983. And, it is likely the overall revenue decline will surpass the recession of the 1980s. In addition,

EXPENDITURE RECAP					
* IBIS Budgeted Expenses	\$367,722,880				
* Expense Range(High)	\$340,204,735				
*(Low)	\$331,471,281				
* Expenses At AP-2(*)	\$55,744,061				
Versus Year-AgoUp	2.7%				
(*) Net of Short To	erm Borrowing				
NOTEWORTHY AT AP-2					
* Personal Services UP 2.0% vs. year-ago					
* All M&S UP 9% vs. year-ago					
* Capital Outlays DOWN -21.7% vs. year-ago					

it is unlikely, even if revenues grow off an FY2002-03 low, that revenues will not surpass the FY2000-01 peak for the last cycle until sometime in FY2004-05 or possibly during FY2006-07.

Discretionary revenue growth, net of the \$1.4 million one-time transfer from Fleet appears to be about 4 percent on the strength of increased energy franchise fee receipts.

Parks' early fee revenues appear to be consistent with budget, but it is very early in the year. Other bureau revenues also appear consistent with budgets early on in the year. The early growth in fee revenues is surprising in light of a regional economy that continues to be mired in recession.

General Fund expenditures at AP-2 total about \$55.7 million vs. last year's \$54.3 million, up 2.7 percent versus year-ago. This compares to a 7.3 percent year-ago difference registered at period 2. Personal services expenditures total \$37.1 million, up about \$1 million (1.95%) over year-

Year-End FY2002-03 Expenditure Range General Fund Financial Model

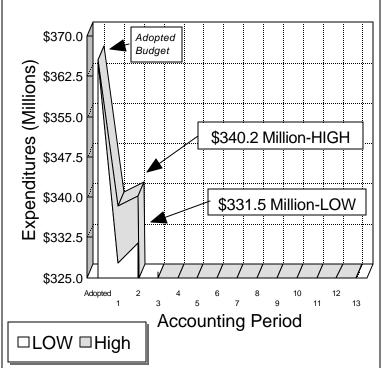


Figure 2-General Fund Expenditures, FY2002-03

ago. This reflects the 2.2% COLA that took effect July 1 as offset by the General Fund's smaller FY2002-03 work force. Expenditures to date however, do not reflect COLA's for Police or Fire. Fire only recently reached agreement on a new three year contract with the City, while negotiations with Police are on-going.

External materials and services are 9.2% ahead of year-ago. Spending early in the year is very strong and inconsistent with budget. Similarly, internal materials and service expenses total \$4.2 million at period 2 versus \$3.8 million year-ago. Expenses are up about 8.2% over last year. Again, early spending is strong and inconsistent with a \$42.9 million budget.

Capital spending totals about \$976,000 versus \$1.23 million year-ago. Budget this year, as of period 2, is about \$1.156 million and one of the lowest budgets in recent memory.

The Estimated Year-End General Fund Balance at AP-2 ranges from \$4.5 (Low) to \$29.9 million (High). This wide range is due to the fact that it is very early in the fiscal year. Over the course of year the budget is revised (as for example when new grants are accepted). This makes it hard to know what budgets bureaus are spending against as well as what revenues are likely to come in the door this year, particularly in the grants and bureau inter-agency categories. Thus, budgeted revenues and and expenditures represent a moving target throughout the course of the fiscal year. The estimated point balance (the \$7.9 million) appears to be weak and lower than what might be typically be

expected at this time of year. Sagging revenues during recession and strong personal services expenditure growth, in the absence of Police and Fire cost-of-living increases, makes it difficult to see where much of a yearbalance could come from. In addition, PGE and NW Natural will both lower rates and revenues first half of the | Ending Fund Balance Range

Estimated Year-End Balance Range					
Item	Low	High			
Resources	\$344,706,839	\$361,356,637			
Expenses	\$340,204,735	\$331,471,281			
End Balance	\$4,502,104	\$29,885,356			

year. This will slow what little revenue growth there is outside of the property taxes.

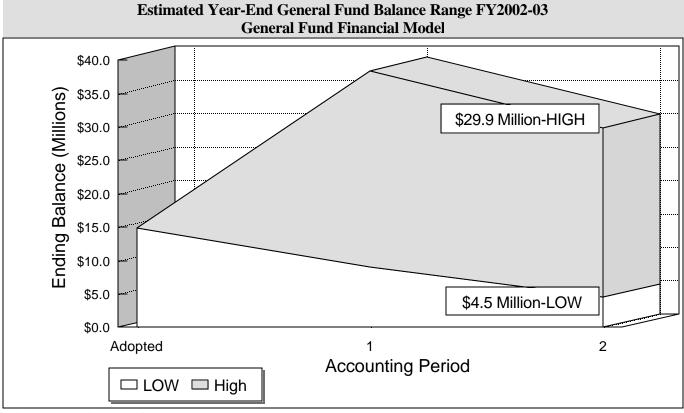


Figure 3-Estimated General Fund Balance, Year-End FY2002-03

Both NW Natural And PGE To Reduce Rates

Northwest Natural will reduce natural gas rates beginning October 1. The company estimates that average customer utility bills will decline by about 14 percent. rates are the result of lower wholesale prices for natural gas. NW Natural provides service to about 486,000 Oregon customers. Residential customers are estimated to see an 11.9 percent (\$8.61) decline in a typical monthly bill. The 14 percent average drop in utility bills translates into a savings of about \$160,000 in the General Fund (mostly in the Parks Bureau). PGE is expected to reduce electric energy rates on January 1. PGE estimates that the overall reduction in revenues will be about 6 percent, but most of the savings will fall to commercial and industrial customers. This expected rate drop should save the General Fund about 10 percent or \$110,000.

Table 1-General Fund Resources, FY2002-03			
	Through	Estimated	Revised
GENERAL FUND RESOURCE CATEGORY	AP-2	Year-End	Budget
INTERNAL REVENUES 41000			
Service Reimbursements	\$297,257	\$19,445,706	\$19,787,430
Other Internal & Transfers-IN	\$3,211,033	\$23,940,996	\$31,909,987
PROPERTY & LODGING TAXES 42100			
Property Taxes	\$30,945	\$147,677,609	\$149,036,195
Lodging Taxes	\$2,664,168	\$10,339,795	\$10,488,630
BUSINESS LICENSES, PERMITS 43000			
Business Licenses	\$2,335,747	\$42,694,223	\$46,640,528
Utility License/Franchise	\$12,771,968	\$54,528,891	\$51,610,095
Other Permits	\$424,717	\$1,823,758	\$3,915,616
SERVICE CHARGES & FEES 44000	\$1,812,443	\$11,545,430	\$12,395,934
STATE, FEDERAL SOURCES 46000	\$0	\$8,715,682	\$8,908,233
LOCAL SOURCES (Contracts)47000	\$1,997,325	\$8,641,258	\$9,373,250
MISC. REVENUES & INTEREST 49400	\$244,628	\$3,060,736	\$4,362,260
TAX ANTICIPATION NOTES/Note Sales	\$0	\$0	\$10,000,000
BEGINNING FUND BALANCE	\$10,474,990	\$10,474,990	\$5,271,367
ENCUMBRANCE & CARRYOVER	\$3,549,961	\$3,549,961	\$4,021,888
GENERAL FUND RESOURCE TOTAL	\$39,815,182	\$346,439,034	\$367,721,413
Estimated Percent Of Budget Resources Realized	10.8%	94.2%	

Table 2-General Fund Expenditures, FY2002-03			
•	Through	Estimated	Revised
GENERAL FUND EXPENDITURES	AP-2	Year-End	Budget
Salaries & Wages	\$24,561,268	\$158,213,504	\$162,118,168
Overtime	\$1,550,384	\$6,597,672	\$6,597,672
Benefits	\$7,044,423	\$35,946,192	\$36,719,548
Premium & Part-Time	\$3,969,357	\$13,777,528	\$13,985,063
TOTAL PERSONAL SERVICES	\$37,125,432	\$214,534,895	\$219,420,450
Estimated Percent Of Budget Spent	16.9%	97.8%	
EXTERNAL MATERIALS & SERVICES	\$9,369,834	\$50,210,231	\$58,019,846
Estimated Percent Of Budget Spent	16.1%	86.5%	
INTERNAL MATERIALS & SERVICES	\$4,169,792	\$41,182,390	\$42,859,200
Estimated Percent Of Budget Spent	9.7%	96.1%	
CAPITAL OUTLAY	\$966,937	\$1,156,574	\$1,156,574
Estimated Percent Of Budget Spent	83.6%	100.0%	
CONTINGENCY & UNFORESEEN	\$0	\$3,250,000	\$7,704,136
FUND CASH TRANSFERS	\$4,112,066	\$28,178,084	\$38,562,674
INVENTORY	\$0	\$0	\$0
GENERAL FUND EXPENSE TOTAL	\$55,744,061	\$338,512,174	\$367,722,880
Estimated Percent Of Budget Spent	15.2%	92.1%	

Table 3-General Fund Expenditures By Appropriation Unit, FY2002-03					
Percent Of Year Gone	15.4%				
Percent Year Left	84.6%	Through	Estimated	Revised	Percent
AU Description	AU#	AP-2	Year-End	Budget	Spent
Police Bureau	100	\$19,435,769	\$123,326,145	\$127,997,784	15.2%
Fire Bureau	124	\$11,753,209	\$63,701,440	\$67,470,825	17.4%
Bureau Of Parks	130	\$7,038,122	NA	\$42,288,281	16.6%
Subtotal-Public Safety and Par	'ks	\$38,227,100	NA	\$237,756,890	16.1%
Commissioner #2 (Sten)	190	\$107,882	NA	\$640,788	16.8%
Commissioner #4 (Hales)	191	\$11,999	NA	\$526,170	2.3%
Commissioner #3 (Saltzman)	192	\$118,345	NA	\$667,831	17.7%
Commissioner #1 (Francescon	i) 193	\$115,373	NA	\$640,463	18.0%
Office Of The Mayor	195	\$210,859	NA	\$1,411,752	14.9%
Operating Contingency	298	\$6	\$3,250,000	\$5,704,136	NA
Unforeseen Revenues	298	\$0	\$0	\$2,000,000	NA
Other Cash Transfers	299	\$4,112,066	\$28,178,084	\$38,562,674	10.7%
Office of Cable Com	300	\$283,582	NA	\$1,742,271	16.3%
Unused Line		\$0	NA	\$0	NA
Office-Sus. Develop	302	\$214,433	NA	\$2,285,946	9.4%
Government Relations	303	\$89,947	NA	\$765,478	11.8%
Office Of Man. & Fin	307	\$3,608,088	NA	\$22,334,399	16.2%
Office Of City Attorney	312	\$750,167	NA	\$5,019,582	14.9%
Business Licenses	316	\$510,512	NA	\$3,855,841	13.2%
Purchases & Stores	319	\$20,589	NA	\$0	NA
Stock Account	325	(\$67,925)	NA	\$25,000	NA
City Auditor	336	\$971,435	NA	\$6,792,266	14.3%
Unused Line		\$0	NA	\$0	NA
Office Neigh. Involve	342	\$931,395	NA	\$5,291,705	17.6%
Bureau General Svces	346	\$0	NA	\$0	NA
Unused Line		\$0	NA	\$0	NA
Special Appropriations	401	\$3,178,842	NA	\$15,309,008	20.8%
Bureau Of Planning	510	\$1,280,712	NA	\$7,349,854	17.4%
Bureau Com. Develop	540	\$1,068,659	NA	\$9,040,826	11.8%
Subtotal-All Other AUs		\$17,516,966	NA	\$129,965,990	13.5%
General Fund Total-All AU	S	\$55,744,066	NA	\$367,722,880	15.2%

Table 4-Revenue and Economic Indicators

This table summarizes some basic revenue and economic indicators. The onset of an economic slowdown or financial trouble will be reflected by indicators that climb above the applicable "Concern Level."

	FY2001-02	FY2001-02	
Reserve Fund Usage Condition	4th Quarter	3rd Quarter	Concern Level
Basic Revenue Growth (*)	0.8%	0.7%	Below 3.0%
Portland Unemployment Rate	7.2%	8.5%	Above 6.5%
Business License Revenue Growth	-9.4%	-6.4%	Below 5.5%
Property Tax Delinquency Rate	5.7%	5.5%	Above 8.0%

^(*) Basic revenues include property taxes, transient lodgings taxes, business licenses, cigarette and liquor tax distributions, utility license/franchise fees, and interest income revenues, last 12 months compared to year-ago. Financial Outlook, AP-02 FY2002-03, FOFY0302